

Message

**Sent:** 3/19/2020 9:11:10 PM  
**To:** Abbott, Christopher J. EOP/WHO [REDACTED]@who.eop.gov]  
**CC:** Robertson, Hannah J. EOP/WHO [REDACTED]@who.eop.gov]  
**Subject:** (Request): Navarro Follow-Up  
**Attachments:** Trilogy EVO TAA Form SIGNED 6\_24\_19.pdf

Christopher, per my voicemail, is it possible to connect tomorrow versus tonight at 5:30pm EST.

We are still working on finalizing the Gantt Chart illustrating the ventilator delivery and will be ready in the morning.

In the meantime, I wanted to provide the details on the battery...

From the website... "Long-lasting battery life Ventilator-dependent patients are supported by internal and detachable batteries, now with 15-hour battery life. Compared to Trilogy 100's six-hour battery, Trilogy Evo gives patients a new level of freedom and mobility. It's ready to be mounted onto a roll-stand or a wheelchair, with a mountable, easy-to-use carry bag."

The battery is a **Panasonic Battery** (TAA Compliant) that will be shipped with the units. It is a special proprietary in order to achieve the performance and due to the design to make it incredibly small and light in order to use in the hospital and to take into the home. It can also function as an Invasive and Non-Invasive Vent. So, it cannot be swapped with another manufacturer's unit. I have attached the TAA for entire unit too.

Looking forward to sharing more tomorrow and will bring one with me so you can see it real-time.

Again, if we can push to tomorrow as we do not want to waste a minute of your time, yet would appreciate just five minutes to ask you a question in terms of how you want us to manage other requests from Federal Government. At this point, I told our team that you and Dr. Navarro are on point, and we are in process now. Do you agree with that guidance? Again, if I can just get a few minutes tonight with you that would be great and looking forward to going into detail tomorrow when we are together. My mobile is [REDACTED]

Thank you,

Nick Padula

Vice President, Health & Human Services

Philips, 1050 K Street NW, Suite 900, Washington, DC 20001

Mobile: [REDACTED] | [REDACTED]@philips.com - [www.usa.philips.com/a-w/government](http://www.usa.philips.com/a-w/government)

---

**From:** Abbott, Christopher J. EOP/WHO [REDACTED]@who.eop.gov>  
**Sent:** Thursday, March 19, 2020 2:37 PM  
**To:** Padula, Nick [REDACTED]@philips.com>

Cc: Robertson, Hannah J. EOP/WHO [REDACTED]@who.eop.gov>

Subject: Re: Teleconference Line?: [EXTERNAL] Perfect: Navarro Follow-Up

Thanks nick. Hannah, can you set up conference line?

Sent from my iPhone

**Christopher Abbott**

Associate Director

Office of Trade and Manufacturing Policy

The White House

Office: [REDACTED]

Mobile [REDACTED]

On Mar 19, 2020, at 1:42 PM, Padula, Nick [REDACTED]@philips.com> wrote:

Christopher, as promised, we are working to get everything ready for 5:30pm.

I am going to be joined by my colleague Mark Stoffels, SVP, Business Leader Connected Care North America. A number of the solutions we have discussed will be within is business unit and of course ventilators.

Is there a teleconference line that you would prefer or do you want me to set up a Skype session?

Secondly, I plan to drive down very early tomorrow more, stop in my office and grab a ventilator for our meeting . Please let me know what time would work best for you both and I will be there.

Do you need any information from me in advance for access... for the record, my full name is William Nicholas Padula and will bring license. Please let me know if you need more of course.

Looking forward to reconnecting soon.

Best,

Nick

Vice President, Health & Human Services

Phillips, 1050 K Street NW, Suite 900, Washington, DC 20001

Mobile: [REDACTED] | [REDACTED]@philips.com - >[www.usa.philips.com/a-w/government](http://www.usa.philips.com/a-w/government)<

---

**From:** Abbott, Christopher J. EOP/WHO [REDACTED]@who.eop.gov>

**Sent:** Wednesday, March 18, 2020 10:24 PM

**To:** Padula, Nick [REDACTED]@philips.com>

**Subject:** Re: [EXTERNAL] Perfect: Navarro Follow-Up

That sounds great. Looking forward to it!

**Christopher Abbott**

Associate Director  
Office of Trade and Manufacturing Policy  
The White House  
Office: [REDACTED]  
Mobile: [REDACTED]

On Mar 18, 2020, at 10:11 PM, Padula, Nick [REDACTED]@philips.com> wrote:

Christopher, I see that we are keeping the same hours. I have mobilized the team and we are moving and think you will like what will be provided tomorrow. Yes, 5:30pm will be perfect.

I have just scheduled a call at 8:00am with team and will get battery detail. I will still send you down the vent specs that I promised, yet will have much more by our call.

Yes, I will look to bring a vent with me on Friday.

Real pleasure Christopher, looking forward to connecting with details tomorrow and seeing you on Friday.

Thank you and Good night.

Nick

Vice President, Health & Human Services

Philips, 1050 K Street NW, Suite 900, Washington, DC 20001

Mobile: [REDACTED] [REDACTED]@philips.com - >>[www.usa.philips.com/government](http://www.usa.philips.com/government)<<

---

**From:** Abbott, Christopher J. EOP/WHO [REDACTED]@who.eop.gov>  
**Sent:** Wednesday, March 18, 2020 9:43 PM  
**To:** Padula, Nick [REDACTED]@philips.com>  
**Subject:** Navarro Follow-Up

Hi Nick,

Following up on our phone call earlier, would you be able to chat with Peter Navarro again tomorrow evening – say, around 5:30?

As an added note, in addition to what he asked of you during the call, we were wondering if you could track down where the batteries for your home-use ventilators are made, and if they are custom-fit to the ventilator, or if they are some sort of standardized size.

He's also hoping you can bring one of those units down to DC with you when you come Friday.

Really appreciative of your support.

Thanks,  
Chris

**Christopher Abbott**  
Associate Director  
Office of Trade & Manufacturing Policy  
The White House  
[REDACTED]

---

The information contained in this message may be confidential and legally protected under applicable law. The message is intended solely for the addressee(s). If you are not the intended recipient, you are hereby notified that any use, forwarding, dissemination, or reproduction of this message is strictly prohibited and may be unlawful. If you are not the intended recipient, please contact the sender by return e-mail and destroy all copies of the original message.



Trade Agreements Act / Buy American Act / Origin Determination Form

Form #4954

Ver. 00

Page 1 of 2

ER # \_\_\_\_\_

COMPLETE FOR ALL DETERMINATIONS (TAA / BAA / Origins)	
Part Number(s)	DS2000X11B
Product Name(s)	Trilogy Evo Universal Ventilator
Product Category	Device
Device Type	Ventilator
Plant Name / Location	RIMR
Intended Use of Main Device	
<p>The Trilogy Evo Universal ventilator provides continuous or intermittent positive pressure ventilation for the care of individuals who require mechanical ventilation. Trilogy Evo Universal is intended for pediatric through adult patients weighing at least 2.5 kg. The ventilator can measure, display, record, and alarm SpO2, FIO2, CO2, and pulse rate data when integrated with the appropriate accessories. The ventilator is suitable for use in institutional and hospital settings and non-emergency transport settings; for example, wheelchair. It may be used for both invasive and non-invasive ventilation.</p>	
Description of Part (if different than main device)	
Essential Component and its Function	Motor/Blower ASSY
CoO of Essential Component	USA
Ctry of Substantial Transformation	USA
Bill of Materials	Refer to 2nd tab
Recommended CoO of FGD	USA

COMPLETE FOR TAA/BAA DETERMINATIONS ONLY	
FDA 510(k) Number	K181170
Number of Components	Refer to 2nd tab
List or Attach Operational Methods Sheets for Final Substantial Transformation Process	
ER 2230328 Master Validation Plan	
See above MVP	
Number of Assembly Steps	22
Assembly Time	345.6

Location of Final Assy Process		USA	
Legal Dept.: Please Print Form, Complete Section Below, Sign, Scan, and Return			
Legal Determination of TAA / BAA Compliance		TAA = <input checked="" type="radio"/> Yes / No	BAA = Yes / <input checked="" type="radio"/> No
Date of Determination	June 24, 2019		
Name of Responsible Attorney	Sheila Mitchell		
Attorney's Signature	Sheila Mitchell		