August 18, 2017

The Honorable Maureen K. Ohlhausen
Acting Chairman
U.S. Federal Trade Commission
600 Pennsylvania Avenue NW
Washington, DC 20580

Dear Ms. Ohlhausen:

The Committee is concerned about the rising prices of prescription medications. In 2015, nearly one-third of branded medications increased in price by 20 percent, which has a significant effect on federal spending.\(^1\) The federal government continues to pay for a growing share of costly retail prescription drug costs, primarily through Medicare’s prescription drug benefit. In 2015, the federal government paid 43 percent of retail prescription drug expenses, while patients paid approximately 14 percent.\(^2\)

![Graph 1: Prescription Drug Spending by Source of Funds](image)

---


\(^3\) *Id.*
Medication to treat patients diagnosed with Multiple Sclerosis (MS) is an especially instructive case study for congressional overseers. The prices of more than a dozen MS therapies have increased steadily in the past decade, which imposes substantial financial burdens on the nearly 400,000 Americans afflicted by the debilitating disease. An MS treatment now costs on average $60,000 annually, far surpassing the price only three years ago of $16,050. Instead of increased competition reducing or stabilizing the costs of these drugs, the entrance of multiple treatments into the MS drug market has only served to raise the prices of these drugs. In 1993 the Food and Drug Administration (FDA) approved the first MS treatment at the annual wholesale acquisition cost of $11,532; today the drug is priced at over $90,000 per year. All available treatments cost between approximately $66,000 and $91,800, even the older treatments and the new generic entrant.

Graph 2: Price Trends in Annual MS Drug Costs 1993-2017

---


6 NAT’L MULTIPLE SCLEROSIS SOC’Y, supra note 5.

7 Id.

8 Id.
Patient advocates have questioned the practice of pharmaceutical companies raising prices in lockstep with their competitors—a strategy commonly known as “shadow pricing.” When one drug increases in price, or when a more expensive drug enters the market, other pharmaceutical companies raise their prices to match—or shadow—the highest price. A 2015 *American Academy of Neurology* study found that “the dramatic increases in the costs of the first-generation DMTs [disease-modifying therapies] may have been a response to the introduction of competing treatments with higher prices.”\(^9\) The study concluded that pharmaceutical companies manufacturing older MS drugs face no competitive or regulatory constraints in increasing their prices to match costlier new alternatives.

![Graph 3: Trends in Annual Disease Modifying Therapy Costs 2012-2017\(^10\)](image)

The Federal Trade Commission and Department of Justice are jointly responsible for enforcing our antitrust laws. To assist the Committee, please provide a briefing to Committee staff on MS drug prices as soon as possible, but no later than September 1, 2017.

---

\(^9\) Daniel Hartung et al., *supra* note 5.

\(^10\) *Id.*
Thank you for your attention to this matter. Please contact Sarah Vance of the Majority staff at (202) 225-5074 or Francesca McCrary of the Minority staff at (202) 225-5051 with any questions about this request.

Sincerely,

Trey Gowdy  
Chairman

Jim Jordan  
Chairman  
Subcommittee on Health Care, 
Benefits, and Administrative Rules

Mark Meadows  
Chairman  
Subcommittee on Government Operations

Elijah E. Cummings  
Ranking Member

Raja Krishnamoorthi  
Ranking Member  
Subcommittee on Health Care, 
Benefits, and Administrative Rules

Peter Welch  
Member

cc: The Honorable Jeff Sessions, Attorney General, U.S. Department of Justice